# Annual Market Statements of the second secon

# **WYEDC 2023**



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Bonner Springs • Edwardsville • Kansas City, KS

# One Dotte



THREE CITIES. ONE COUNTY. ONE GOAL.

**30+ YEARS** of economic development success.

**\$5.7 BILLION** in capital investments announced over the last 10 years.

WYEDC Focus Areas:

**BUSINESS ATTRACTION** 

BUSINESS RETENTION AND EXPANSION

MARKETING AND PROMOTION

WORKFORCE SOLUTIONS

#### **OUR MISSION**

Promote and strengthen Wyandotte County's economy through innovative approaches to programs, partnerships and leadership in industrial, residential and retail markets.

# Quick Facts: Wyandotte County, KS

**167,989 Population** Source: US Census ACS 2018-2022

**3 Cities** Bonner Springs, Edwardsville, and Kansas City

# **Centrally Located**

In the KC Metro and the U.S.

## 2.2 Million

**KC Metro Population** Source: US Census ACS 2020-2022

156 Sq Miles of Area

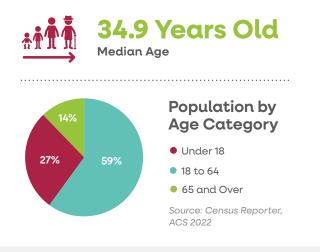
Consolidated City/County Government

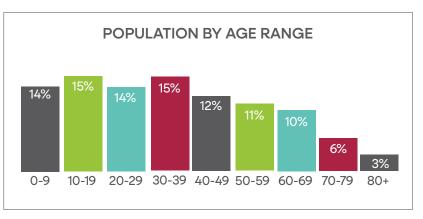
# **Multiple Connection Points:**

Highway, Rail, Public Transportation

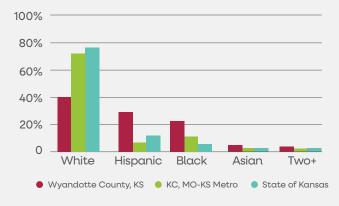


# **Demographic Overview**

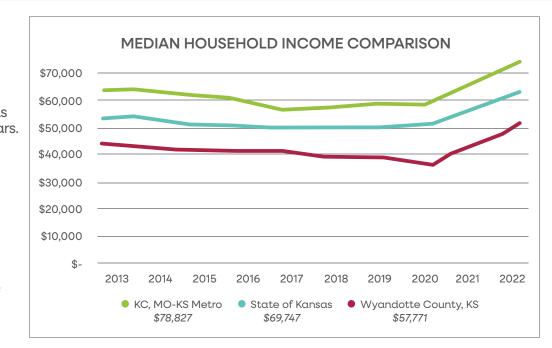




RACE AND ETHNICITY



Source: US Census ACS 2018-2022



Source: Census.gov, Quick Facts

Wyandotte County: 15.7%

LABOR PARTICIPATION RATE:

Wyandotte County: 65.84%

POVERTY LEVEL (ALL POPULATION)

Median

Kansas: 66.24% U.S.: 62.8%

**Kansas: 12%** 

U.S.: 11.5%

#### Household Income Wyandotte County MHI has improved 5 of the last 6 years. 2022: \$57,771 (61st)\* 2021: \$52,366 (68th)\*

2020: \$48,093 (82nd)\* 2019: \$46,881 (87th)\* 2018: \$47,285 (66th)\* 2017: \$46,310 (76th)\*

\*Out of 105 counties in Kansas

Source: US Census ACS 2018-2022



# **Project Announcements**

COMPANY

ALS Global

El Padrino

Fleet Fuels

Genesis Misc.

Highland Ridge

Homefield - BigShots Golf

Homefield - Live Nation Arena

Homefield - Meow Wolf Museum

120 Oak Apartments

Armourdale Furniture

Dana Transport, Inc.

Bonner Springs Water Treatment Plant

S.F.

50K

N/A

N/A

N/A

6.4K

11.5K

2K

ЗK

75K

39K

55K

30K

13K

62K

114K

\$ VALUE

\$17M

\$150K

\$180K

\$29.2M

\$2.8M

\$175K

\$3M

\$370K

\$15M

\$20M

\$53M

\$26.7M

\$65M

\$1.25M

\$450K

\$90M

\$1.5M

\$45K

\$140K

\$5M

\$1.2M

\$1.1M

\$11.5M

\$6.9M

\$8M

\$20M

\$70M

JOBS

5

0

0

4

10

0

4

50

4

30

66

5

2-4

600

5

4

10

50

0

15

18

0

0

0

4





CAPITAL INVESTMENT KCKCC - Downtown Campus 95.5K KC Peterbilt 5.4K Kinfolk Creative 2K Marvin Windows 406.9K PEPSICO/Frito Lay 3.4K Range 23 Brewing 750K Renaissance Infrastructure Consulting 2K SAIA 70K Sharpline Equity - University Villa Apts 97K Sherwin Williams 4.5K Striem 56.7K 123.7K Stryten Energy

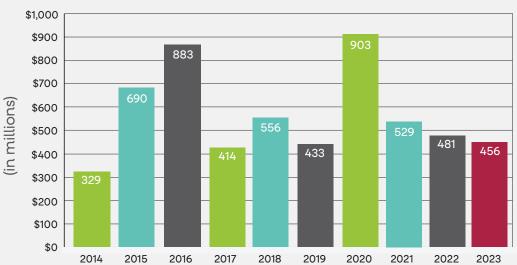
UG Crime Scene Investigation Facility

Woodside Rosedale

UG Sewer Maintenance Control Facility

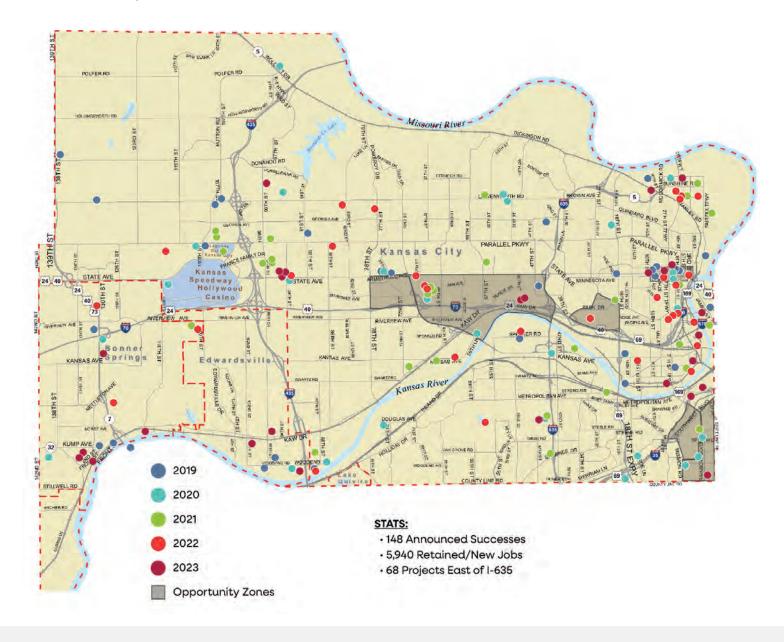
# 934

NEW JOBS



#### **CAPITAL INVESTMENTS AND PROJECTS**

# County-Wide Investments 2019-2023







# **Recent Investments**



#### KCKCC DOWNTOWN CAMPUS

1101 S. 7TH STREET KANSAS CITY, KS 66101

Investment: \$71,400,000 Size: 95,500 SF Community Education, Health, and Wellness Center focused on AET and skilled trades in collaboration with Swope Health and CommunityAmerica Credit Union.



#### **HIGHLAND RIDGE**

502 HIGHLAND DRIVE EDWARDSVILLE, KS 66103

Investment: \$15,000,000 Size: 75,000 SF New subdivision in Edwardsville that will feature 25 townhomes and 50 residences. Using Rural Housing Incentive District.



#### ROCK ISLAND BRIDGE

WEST BOTTOMS KANSAS CITY, KS 66105

Investment: \$5,000,000 Size: 14,000 SF Progress continues on the two-level entertainment center over the Kansas River. Opening set for June 2024.



#### **STRYTEN ENERGY**

1 KANSAS AVENUE KANSAS CITY, KS 66105

Investment: \$6,925,522 Size: 123,735 SF Stored energy solutions provider investing to allow for new battery part installation and increased efficiency of distribution processes.



#### **RANGE 23 BREWING**

200 OAK STREET BONNER SPRINGS, KS 66012

Investment: \$46,000 Size: 750 SF Local, family-owned brewery expanding to a storefront in downtown Bonner Springs. Investment includes interior renovations, furnishings, and equipment.



#### **AMERICAN ROYAL**

11602 STATE AVENUE KANSAS CITY, KS 66109

Investment: \$350,000,000 Size: 425,500 SF Vertical construction began after the Barn Raising event held in November. Current projected opening in late 2025/early 2026.



#### **STRIEM**

4500 DOVER STREET KANSAS CITY, KS 66104

**Investment:** \$11,500,000 **Size:** 56,700 SF Locally-owned industrialgrade plumbing equipment manufacturer relocating from a leased building in Fairfax to a new facility.



#### WOODSIDE ROSEDALE APARTMENTS

4601 RAINBOW BOULEVARD KANSAS CITY, KS 66101

**Investment:** \$35,100,000 **Size:** 160,165 SF 228-unit multifamily complex. Including a pool, fitness center, parking garage, and other amenitites. South of the KU Medical Campus.



#### **MARVIN WINDOWS**

9822 LEAVENWORTH ROAD KANSAS CITY, KS 66109

Investment: \$90,000,000 Size: 406,950 SF Window and door assembly for residential and commercial sectors. The project plans to employ 600 people.



#### 120 OAK APARTMENTS

120 OAK STREET BONNER SPRINGS, KS 66012

Investment: \$17,000,000 Size: 50,000 SF Redevelopment in the downtown core utilizing Moderate Income Housing grant. 100 apartment units, some first floor retail.



#### HOMEFIELD & BIG SHOTS GOLF

1111 N. 98TH STREET KANSAS CITY, KS 66109

Investment: \$20,000,000 Size: 39,000 SF Family-friendly activity located within the Homefield campus. Will include three decks of swing bays, miniature golf course, and outdoor recreation area.



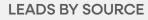
**KC PETERBILT** 

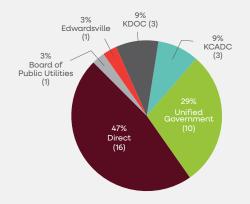
8915 WOODEND ROAD EDWARDSVILLE, KS 66111

Investment: \$1,250,000 Size: 5,400 SF Company adding 6-8 new bays to increase service capacity for electric vehicle technology.

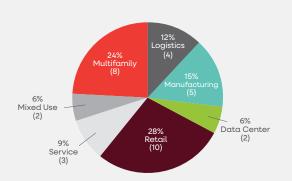
# Attraction



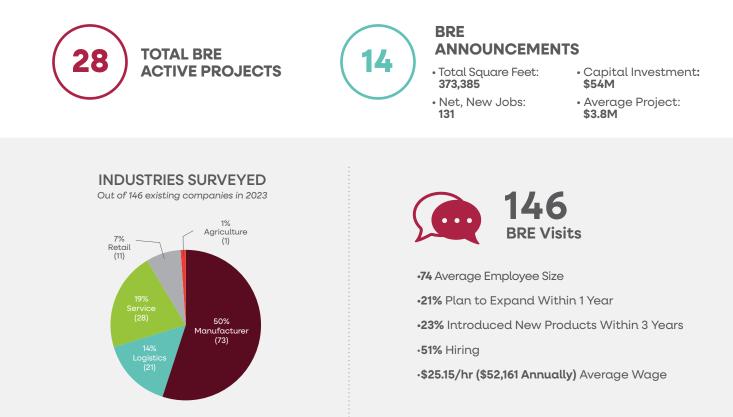




#### LEADS BY INDUSTRY SECTOR



# **Business Retention & Expansion (BRE)**



# **Small Business**







The Empower WYCO Loan Fund was created to further the mission of increasing access to funding in sociallydisadvantaged populations. The program has completed its second year of operations, and provides 4-year payback, 4% interest rate, loans of up to \$15,000. For the purposes of this loan program, "minority-owned" is defined as any organization that is at least 51% owned by a non-white person, including Black, Indigenous, Hispanic/Latino, and People of Color. Loan funds may be used for equipment, inventory, repairs, building purchase, infrastructure, refinancing existing business debt, working capital. Technical assistance partners involved included The Black Mastermind Group, Entrepreneurial Business Basics, Johnson County Community College Small Business Development Center, The Porter House KC and The Toolbox Small Business Resource Center.

#### **PROGRAM TO-DATE**

28 Small Business Loans Approved

\$409,000 Total Loans Approved

#### **2023 TOTALS**

7 Small Business Loans Approved

\$105,000 Total Loans Approved

# Social Media Campaigns



This year, WYEDC increased social media presence primarily through an educational campaign, ECO-DEVO 101. This series of posts aimed to educate the community on our organization, and economic development as a whole. Some of these posts were distributed organically, while some specific topics were used in paid ad campaigns. Facebook, LinkedIn, and TikTok were all used to promote WYEDC and the ECO-DEVO 101 campaign throughout 2023.

90 ECO-DEVO 101 Posts

> **10** General Posts

661.2K Total ECO-DEVO 101 Campaign Views

21.7K

**5.6K** 

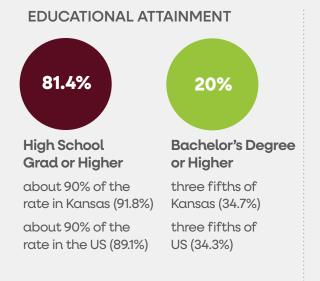
**Total Ad Clicks** 

7 TikTok Videos

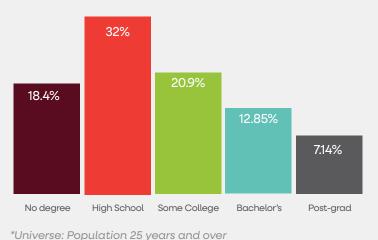
#### **HIGHEST PERFORMING POST**



# **Education Overview**



#### POPULATION BY MINIMUM LEVEL OF EDUCATION



Source: US Census ACS 2018-2022

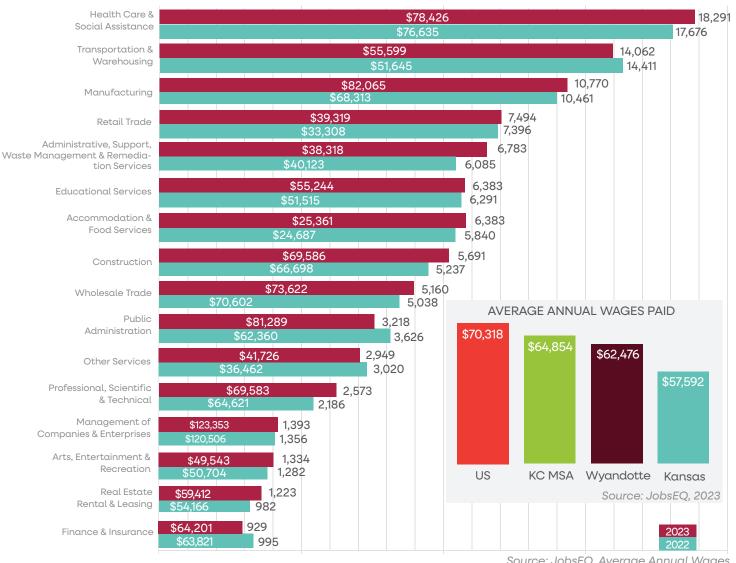
Source: US Census ACS 2018-2022

#### **Educational Institutions:**

	KCK Public Schools USD 500 Pre-K through12	Turner USD 202 Pre-K through12	Bonner Springs Edwardsville USD 204 Pre-K through12	Piper USD 203 Pre-K through12	Bishop Ward High School
Enrollment	22,973	3,907	2,465	2,692	297
Career Pathways	15	15	15	20	General Studies
Audio Visual Journalism & Digital Media		X	X	X	
Auto Tech/Mobile Equipment Maintenance		X	X		
BioMedical/Health Science/BioChemistry	X	X	X	X	
Building Trades/Construction Design	X	X	X	X	
Business	X	X	X	X	
Corrections, Security, Law, and Law Enforcement	X		X	X	
Emergency Fire Management				X	
Energy	X				
Engineering/Manufacturing	X	X	X	X	
Family, Community and Consumer Services	X	X	X	X	
Fashion, Apparel, Interior Design			X		
Government and Public Administration	X				
Graphic Design	X	X	X	X	
Marketing	X	X	X	X	
Programming and Software Development/IT	X	X	X	X	
Restaurant/Culinary Arts & Event Management	X	X	X	X	
Teaching, Training, Early Childhood	X	X	X	X	
Travel and Tourism				X	

# **Employment Overview**

#### WYANDOTTE COUNTY EMPLOYMENT BY INDUSTRY, 2023 VS. 2022



#### 2023 Top 10 Open Positions:



**Registered Nurses** 



**Retail Salespersons** 



Stockers and Order Fillers



**Computer & Information Systems** Managers



Medical and Health Service Managers

Source: JobsEQ, Average Annual Wages



Social & Human Services

Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel



Maintenance and Repair Workers, General



Software Developers



Heavy and Tractor-Trailer Truck Drivers

CH IP

#### **COMMUNITY HEALTH IMPROVEMENT PLAN, 2018-2023**

Working to remove or reduce 5 barriers to Jobs and Education, the outcome of which will have a positive effect on poverty, discrimination, and adverse childhood experiences (ACE's) by 2023.



#### CHILDCARE/EARLY CHILDHOOD EDUCATION

Increase access to quality and affordable childcare spaces



**CRIMINAL HISTORY** 

Educate employers, increase training for those incarcerated, and expand expungement



LANGUAGE

Increase access to industry-specific ESL programming



POST-SECONDARY EDUCATION

Expand career readiness efforts to increase attainment of post-secondary education/training



#### TRANSPORTATION

Increase business investment in transportation to jobs



## CHILDCARE/EARLY CHILDHOOD EDUCATION

Lead Agency: The Family Conservancy

**2023 Update:** Raising WYCO created the KS Employer Day Care Tax Credit Tool Kit, along with a calculator to support local employers who are interested in investing in child care to support their workforce. \$383,630 in supplemental funding was provided to 234 children from 200 families enrolled at Start Young partner providers, 50% of gap funding funds supported families who have barriers to accessing the state child care assistance, whether it is being just over the income eligibility limit, or having difficulty with the child support requirements for state benefits. 92% of children whose families receive gap funding remained at their site throughout the school-year.

Through the Grow ECE Wage Supplement, Start Young has an 81% retention rate of teaching staff receiving the supplement in December 2022 and again June 2023. 83 participants who are increasing their level of higher education in early childhood received an average supplement of \$641.56, including 11 new participants. Start Young was awarded ARPA funds in Q2, which awarded 190 employees wage retention bonuses of \$500 each for a total of \$95,000.



# In 2023, 43 new childcare spaces were added bringing the total to 405 since 2018.

Source: The Family Conservancy

# Average Cost of Childcare per month in Wyandotte County:

Source: The Family Conservancy

\$1,160/month

\$993/month





There are enough full day quality childcare spaces to meet 26% of the demand, down from 34% prior to the COVID-19 pandemic.



## **CRIMINAL HISTORY**

**Lead Agency**: Unified Government Public Health Department/Wyandotte Economic Development Council

**2023 Update:** The Clean Slate Law did not pass legislation. As a result, the committee put together an Expungement Booklet, which lays out the process, expectations, and costs for expungement. The booklet will be provided to social agencies, staffing agencies, and providers working with the justice-involved population, and will also be available electronically. The recidivism rate – the rate at which people released from prison are arrested again – is 52% for formerly incarcerated individuals who aren't employed. That rate drops to just 16% for those who are employed. With more than 600,000 men and women released from prison every year, providing job opportunities to deserving individuals makes every community stronger.

# In Kansas, those who achieve sustained livable wage employment return to prison one third less often.

Source: Kansas Department of Corrections Annual Report 2022



Source: Kansas Department of Corrections Annual Report 2022

# America has roughly the same number of people with a criminal record as it does 4-year college graduates.

Source: Forbes

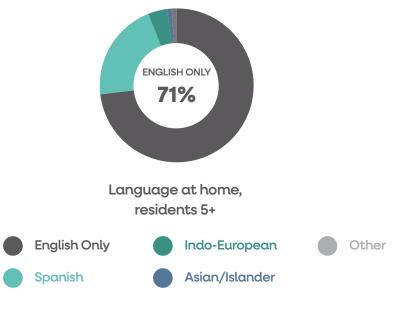


## LANGUAGE

Lead Agency: Wyandotte Economic Development Council

**2023 Update:** Continued conversations are being had about utilizing technology in the workforce and education settings to reduce language barriers.

Increase proficiency in English, tailored to industry-specific communication.



Source: Census Reporter, ACS 2018-2022

The top 5 languages spoken in the KCK Public Schools other than English are Spanish, Swahili, Karen, Kinyarwanda, and Burmese.

Source: Kansas City Kansas Public Schools



#### POST-SECONDARY EDUCATION/INDUSTRY RECOGNIZED CERTIFICATIONS

Lead Agency: Wyandotte Economic Development Council

**2023 Update:** Focus to share career opportunities in our three largest employment sectors, available in WYCO to high school students. A second edition of the Career Guide was created and 156 students from 8 WYCO high schools toured local employers with a focus on Registered Apprenticeship. Students also toured the KCKCC FAME lab, and learned about internships and employment opportunities with each of the employers.

# Increase educational attainment of post-secondary education/industry-recognized training.

**9%** Less than 9th Grade

**32%** High School Degree

8.5% Associate's Degree

**7%** Graduate Degree

Source: US Census ACS 2018-2022

9.5% 9th-12th Grade No Diploma

21% Some College No Degree

**13%** Bachelor's Degree The number of graduates from post secondary programs identifies the pipeline of future workers as well as the training capacity to support industry demand.

## Career Pathways Student Tours

With support from the United Government Public Health Department Community Health Improvement Plan (CHIP), WYEDC partnered with Kansas Workforce Partnership and Kansas Manufacturing Solutions for the second annual Career Pathways Student Tours to our local employers. Nine students received a \$500 dollar scholarship to KCKCC. The continued success of the tours is strengthening relations with the educational institutues, along with local employers.

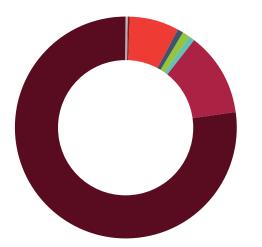




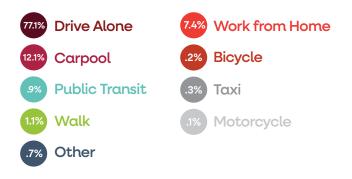
#### TRANSPORTATION

Lead Agency: Mid-America Regional Council (MARC)2023 Update: The micro-transit for Edwardsville Industrial Park went into operation in October 2023.

Wyandotte County residents considered low income spend 56% of their income on transportation as compared to 25% for those considered median income.



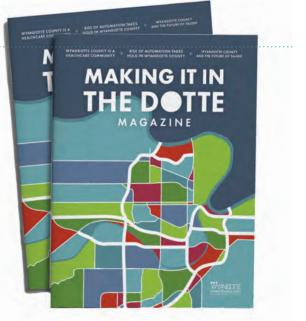
#### Means of Transportation:



Source: US Census ACS 2018-2022

## Making It In The Dotte Magazine

WYEDC produced the first ever Making It In The Dotte magazine in October. The magazine featured 13 articles highlighting the life behind data that WYEDC collects and the businesses that are executing on the mission of the organization. This piece of media aims to showcase the partnerships that exist in the county between the community, the business and nonprofit sectors, educational institutes, and many others. The magazine was printed here in Wyandotte County at Herff Jones, and was sponsored by Kansas Manufacturing Solutions and Kansas City Kansas Community College.



## Investors

#### **COMMUNITY PARTNERS**









#### **TITANIUM INVESTORS**







#### **PLATINUM INVESTORS**































#### **GOLD INVESTORS**



#### **BRONZE INVESTORS**

- Alpha Robotics Archimages Ares Transportation Bank of Labor Continental Consulting Engineers Copaken Brooks Express Employment Professionals FDF Wealth Strategies First State Bank & Trust
- Fishman Commercial Real Estate FSC, Inc. GBA Companies Greater KC Foreign Trade Zone, Inc. Heartland Business Capital Hunt Midwest Kaw Valley Companies KBS Constructors KCK Chamber
- KCK Public Schools USD #500 Local Laborer's Union 1290 Olsson Perry Holdings PRETECH Corporation Reece Commercial Renaissance Infrastructure Consulting RS Electric Terracon
- TICO Productions TreanorHL Union Bank & Trust Unite Private Networks United Way of Greater Kansas City University of Kansas Medical Center US Engineering Company Workforce Partnership Wyandotte Health Foundation

#### **2023 BOARD MEMBERS**

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KANSAS MANUFACTURING SOLUTIONS

Subrecipient Agency of:

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